



Presenting today

Murapol Management Board





Nikodem Iskra

CEO



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CFO



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Marketing, PR, IR & ESG

Summary of results for 1H 2025



- Revenue reaching nearly PLN 530m, net profit of PLN 96.9m
- Total sales of 1,575 units (1,403 under development contracts and preliminary sales contracts, with an additional 172 paid reservation agreements)
- Level of handovers in line with projections: 952 units
- Number of units added to the product line: 1,126 units at 5 development projects in 4 cities (Warsaw, Kraków, Łódź, Toruń)
 - Most diversified product line on the market, including 4,427 units in 16 cities
 - 6 Portfolio of projects under construction: 8,630 units in 14 cities (6,989 in the R4S segment and 1,641 in PRS)
- One of the market's biggest active landbanks, with a capacity for construction of nearly 20,500 units in 18 cities
- In 2025 Murapol has already paid out PLN 80.4m in dividends (24 June 2025)





Murapol Group



presence on the residential market

24 years 21 cities

with Murapol Group developments

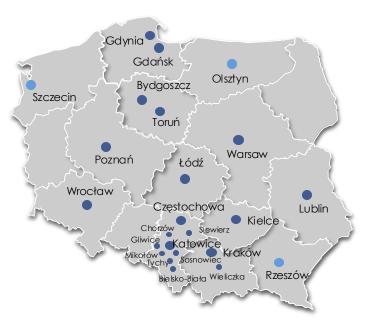
32,300

apartments built since the company's founding

20,500

units within the capacity of the active landbank

- One of the largest and most experienced residential developers in Poland, in business since 2001
- The most geographically diversified portfolio of development projects in Poland
- Product offering in the broadest and most absorptive segment of the residential property market, i.e. affordable and affordable premium
- One of the **biggest active landbanks** in the industry
- **Complementary** business building units for institutional rental sector (PRS and PBSA) in the design & build formula



- Projects completed, under construction, and in the pipeline
- Potential new locations

as of 30 June 2025

Two complementary segments



PRS segment generating significant incremental cash in addition to core resi-for-sale business

Sales is carried out in two operating segments:

Resi-for-sale



 Affordable product highly resilient to macroeconomic fluctuations



Proven product strategy



Affordable product



Attractive location in promising districts of cities



High value for price and location



100% complementary to resi-for-sale

→ no cannibalization

- Attractive risk-return profile → quaranteed off-take
- Regular cash inflows
- Limited equity requirement construction costs forward-funded by PRS investor



Possibility of building on plots zoned for services



Framework agreement governing off-take of premises by LifeSpot – PRS platform belonging to funds managed by Ares



Ultra-low saturation of PRS market in Poland

Product targeted to the broadest group of customers

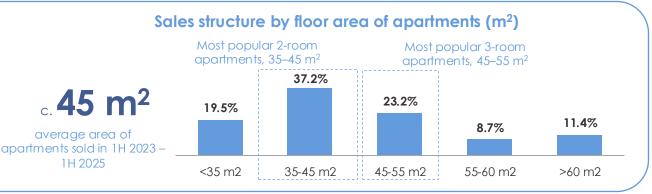


Apartments in the affordable and affordable premium segments



Structure of apartment sales by gross price (PLN '000) Apartments priced below PLN 600,000 constituted about 82% of Murapol Group's total sales 34.3% 23.6% 20.8% 10.8% 6.9%



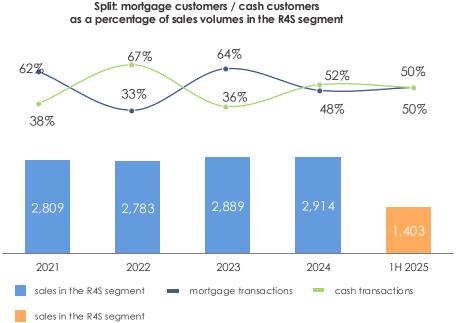


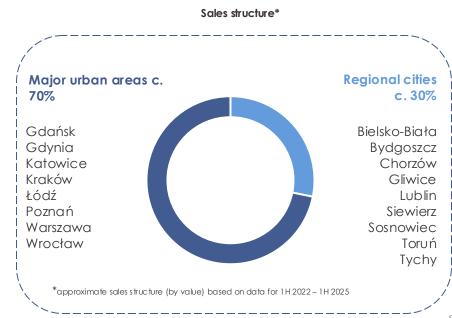
Product line resilient to macro changes



Murapol has a strong offer and a presence in all major urban areas, as well as regional cities

• Similar, satisfactory margins in major urban centres and in regional cities—in 2023-2024 the 1st margin differed by no more than 2 p.p.





Examples of projects by the group

MURAPOL

A presence in all main urban areas











Examples of projects by the group

MURAPOL

Attractive offer in regional cities





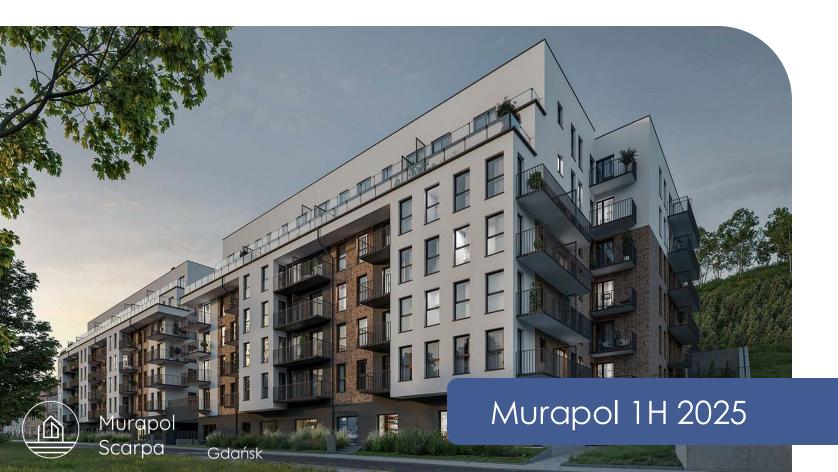










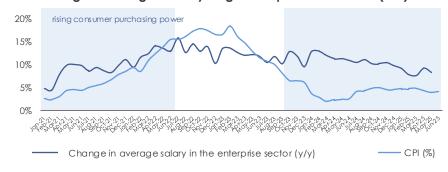


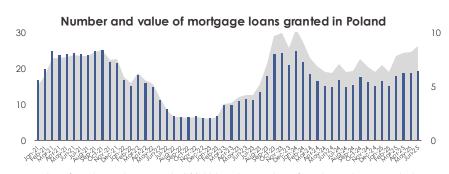
Residential developers' market outlook in 1H 2025



- In 1H 2025, a continuation of market trends from the end of 2024
- Rebuilding of developers' product line on the biggest markets, and a predominance of new supply over sales, translating into stabilization of prices on the primary market
- Reductions of interest rates begun in May 2025 (from September the reference rate is 4.75%) are boosting customers' credit capacity and may contribute to a revival in demand
- Residential mortage loans granted in 1H 2025 totaled PLN 45.9bn, remaining at a high level despite the slight decline in the number of conduded contracts (-2.0% y/y)
- Deposits of the non-financial sector as of the end of June 2025 exceeded PLN 1.99 trillion, of which over 70% are household savings (source: KNF)
- Good prospects for the housing market in the medium to long range, due to:
 - Anticipated further reductions in interest rates
 - Rising salaries and growth in real purchasing power of households
 - Stabilizing real prices of apartments
 - Demand for rentals, particularly long-term rentals, and growing role of the private rented sector
 - Structural housing shortage

Change in average monthly wages compared to inflation (CPI)





■ Value of mortgage loans granted (right-hand Number of mortgage loans granted scale, PLNbn)

source: Furostat

(left-hand scale, '000)

Key events in 1H 2025



Stable sales and strong product line, in line with sales plans

1,403 units

sold in 1H 2025 (development agreements + preliminary agreements in the R4S segment



1,126 units

added to the offer (R4S segment)



4,427 units

on offer at the end of June 2025





1H 2025 in numbers



952 units handed over to retail (-26,5% y/y) customers

1,403 (-2,4% y/y)

development contracts and preliminary contracts (+172 paid reservation agreements) PLN 9,700

(+3,4% r/r) average net price per m² of units sold

PLN 529.4m

sales revenue

PLN 139.6m

adjusted EBITDA*

PLN 96.9m

net profut

38.1% return on equity

45.7% (R4S segment)

19.9% net profit margin (R4S segment)

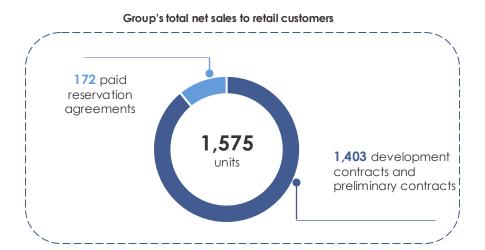


Sales of units in 1H 2025

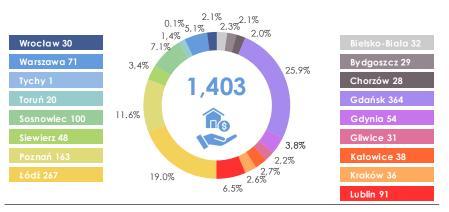


Comparable sales year-on-year

- 1,403 units (vs. 1,438, -2.4%) were sold under development contracts and preliminary contracts, with an additional 172 units under reservation agreements
- The most apartments in the R4S segment were sold in Gdańsk (364), Łódź (267) and Poznań (163)



Geographic structure of sales of units to retail customers (development contracts and preliminary contracts)

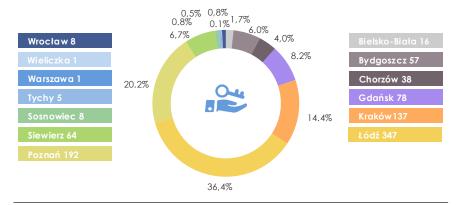


Handovers of units in 1H 2025



Level of handovers in the retail segment linked with the project timetables

- The keys to 952 units were handed over to retail customers, in line with the timetable for this year's deliveries, most of which are scheduled for the 2nd half of the year
- Growth in the average price of delivered apriments at the end of 1H 2025 of 15.2%
- The most units were handed over to customers in 1H 2025 in Łódź (347) and Poznań (192)
- Number of units sold but not handed over: 2,858
 Geographic structure of handovers of units to retail customers (development contracts and preliminary contracts)



1,295 handovers in 2024

952 handovers in **1H 2025**

Selected projects in which units were handed over in 1H 2025

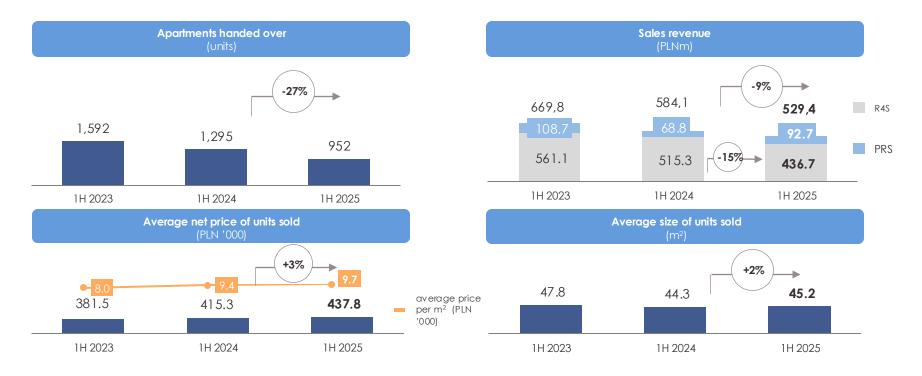


Key financial data for 1H 2025



Smaller number of handovers, accompanied by a strong rise in the average price of delivered units by 15.2%

- Growth in the average price of units handed over in 1H 2025 of 15.2% (to PLN 452,900 vs. PLN 393,200 in 1H 2024)
- Decline in revenue of 15.3% in the retail segment, resulting from the project completion schedules



Key financial data for 1H 2025

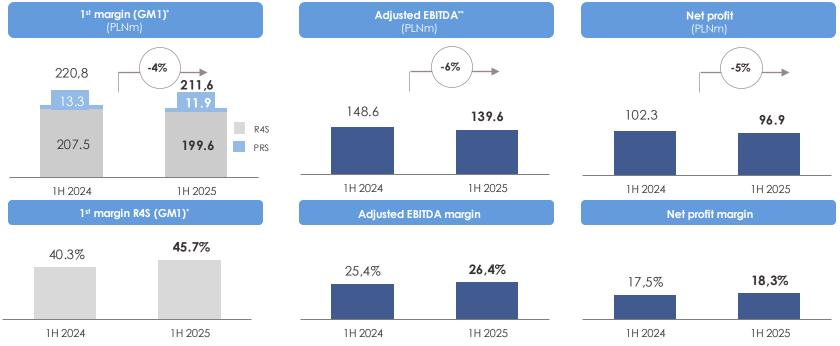




^{*1}st margin: revenue from apartment sales contracts less costs for acquisition of land, direct materials, and direct labour (costs of subcontractors)

Key financial data for 1H 2025





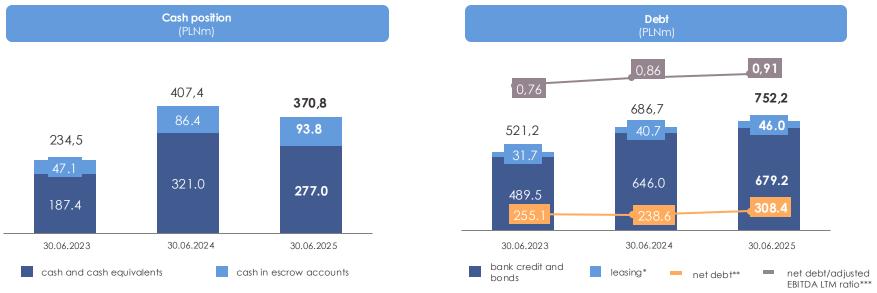
^{*1}st margin: revenue from apartment sales contracts less costs for acquisition of land, direct materials, and direct labour (costs of subcontractors)

^{**}adjusted EBITDA — operating profit plus amortization, interest recognized in the cost of goods sold, and one-off or non-cash transactions

Group's current financing structure



- Safe net debt/adjusted EBITDA ratio (0.91 at the end of 1H 2025)
- The increase in debt following 2022, combined with the excess cash generated by the group's operational business, was used
 mainly for building and renewing the landbank and increasing the offer available to customers
- Issue of bonds worth PLN 100m in April 2025, as part of the diversification of sources of financing



 $^{^{*}}$ leasing as of 30 June 2025 concerns mainly the accounting valuation of the lease for the office in Bielsko-Biała

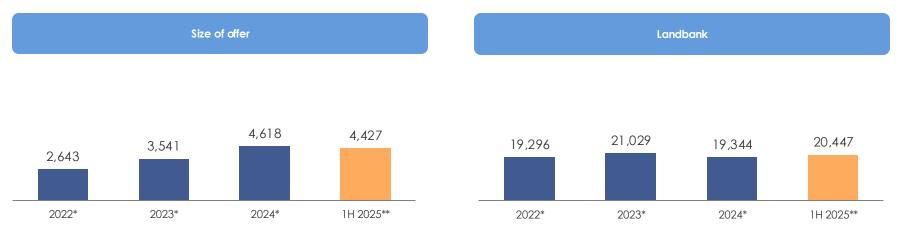
** net de bt calculated as bank credit and bonds less cash (including escrow accounts)

^{***} adjusted EBITDA LTM — operating profit for the last twelve months plus amortization, interest recognized in the cost of goods sold, and one-off or non-cash transactions

High level of units on offer and a strong landbannk



- At the end of 1H 2025 the Murapol offer included 4,427 units in 16 cities: a presence in all key urban areas in Poland as well as regional cities
- Number of units under construction: 8,630 units in 29 projects in 14 cities
- Active landbank for construction of nearly 20,500 units in 18 cities with a combined net area of 881,100 m²



^{*} total no. of units as of 31 December of the given year ** total no. of units as of 30 June 2025

Units introduced into the product line in 1H 2025



One of the biggest offers on the market: nearly 4,500 units at the end of 1H 2025

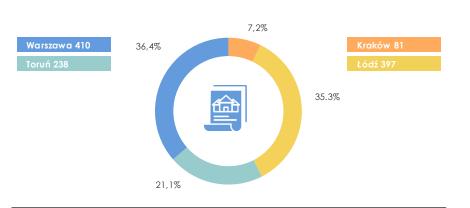
- In 1H 2025, 1,126 residential units were introduced into the product line in 4 cities
- Apartments were added in **Warsaw** (410), **Łódź** (397), **Toruń** (238) and **Kraków** (81)

2,285 units added in 1H 2024

1,126

units added in 1H 2025

Geographic structure of units introduced into the product line



Projects added to the product line in 1H 2025

Murapol Urcity
Warszawa

Murapol Osiedle Filo
Łódź

Murapol Novo
Toruń

Murapol Green City

Projects under construction at the end of 1H 2025



High number of units under construction

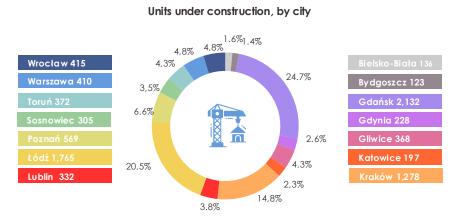
- No. of units under construction: 8,630 units with a combined area of c. 361,000 m², at 104 buildings in 14 cities
- At the end of 1H 2025 the number of ready apartments with an occupancy permit was 579, of which 199 were sold but not handed over, and 380 were available with an occupancy permit

6,989 units
under construction in the R4S segment

8,630
units

1,641 units
under construction in

 The most projects under construction are in Gdańsk (2,132 units) and Łódź (1,765 units)



the PRS segment*

^{*} units under construction in the PRS segment are not counted toward the Murapol Group landbank (the land was sold to LifeSpot, and the Murapol Group acts as general contractor for PRS projects)

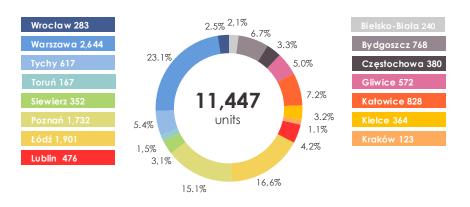
Projects in the pipeline at the end of 1H 2025



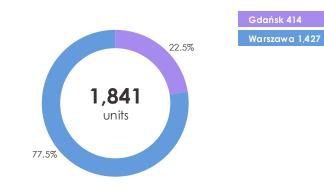
Attractive and well-diversified portfolio of pipeline projects

- 13,288 units in the pipeline, with a total area of c. 564,000 m², in 16 cities
- Strong landbank in Warsaw (with a capacity for 4,071 units), Łódź
 (1,901) and Poznań (1,732)

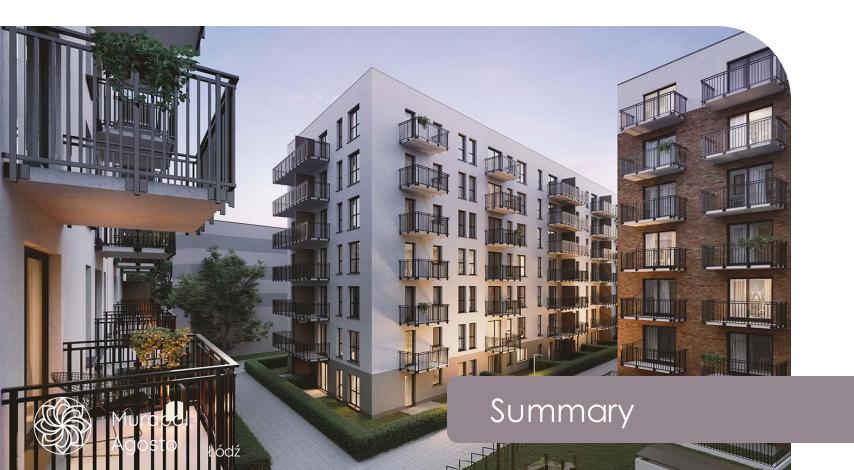
Units in the pipeline by city—R4S segment



Units in the pipeline by city—PRS segment







Summary of results for 1H 2025



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 - 3 Level of handovers in line with projections: 952 units
- Number of units added to the product line: 1,126 units at 5 development projects in 4 cities (Warsaw, Kraków, Łódź, Toruń)
 - Most diversified product line on the market, including 4,427 units in 16 cities
 - 6 Portfolio of projects under construction: 8,630 units in 14 cities (6,989 in the R4S segment and 1,641 in PRS)
- One of the market's biggest active landbanks, with a capacity for construction of nearly 20,500 units in 18 cities
- 8 In 2025 Murapol has already paid out PLN 80.4m in dividends (24 June 2025)

Prospects for upcoming periods



- Sales in 2025 in the retail segment of 3,100–3,300 units—an increase y/y of 6–13%
- Deliveries of units in 2025: c. 3,000 units, including c. 2,000 units to be handed over in 2H 2025
- Maintaining dividend policy described in the Prospectus: earmarking for a dividend at least 75% of the consolidated net profit earned in the preceding financial year, i.e. estimated distributions in 2025 of c. PLN 200 million, depending on the market situation and the Group's sales results
 - 4 Expenditures on plots in 2025 an amount of c. PLN 200 million, next years: about PLN 300 million
- PRS: 1,641 units under construction and 1,841 in the pipeline (as of 30 June 2025)
- Plans to maintain a strong product line in the **affordable and affordable premium segments**, as well as the **strategy of geographical diversification**





Murapol Havelia

Poznań

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Q&A







- At the end of 1H 2025 the portfolio of projects under construction included **8,630** units with a combined usable floor area of **361,000 m²**, being built in **104** buildings in 29 projects in **14** cities
- In the R4S segment there are 6,989 units under construction. Completion of 2,488 units (36.0%) is planned through the end of 2025, 3,522 (50.0%) in 2026, and 979 (14.0%) in 2027
- In the PRS segment there are 1,641 units under construction. Completion of 249 units (15.2%) is planned through the end of 2025, 444 (27.0%) in 2026, and 948 (57.8%) in 2027
- At the end of 1H 2025 the number of ready apartments with an occupancy permit was **579**, of which **199** were sold but not handed over and **380** were available with an occupancy permit

Location	Project	No. of residential and commercial units	UFA (residential and commercial units) (m²)
Bielsko-Biała	Murapol Trzy Lipki II (bldg 2, 3)	136	7,306
Bydgoszcz	Murapol Rivo (bldg 1)	123	5,491
Gdańsk	Murapol Osiedle Zen II (bldg 1, 3, 5)	173	7,825
Gdańsk	Murapol Scarpa (bldg 1, 2)	291	14,010
Gdańsk	Murapol Portovo (bldg 1)	384	11,885
Gdańsk	Śląska (bldg 1) [PRS]	583	16,800



Gdańsk Twarda (bldg 1) [PRS] 365 Gdańsk Murapol Stoczniova (bldg 3) 336 Gdynia Murapol Osiedle Dynamią (bldg 1, 2, 3, 4) 228 Gliwice Murapol Osiedle Szafirove (bldg 1, 2) 180 Gliwice Murapol Osiedle Szafirove (bldg 6, 7) 188 Kraków Murapol GreenCity 249 Kraków Murapol Matecznią III (bldg 4) 38 Kraków Lipska (bldg 1, 2) [PRS] 249	commercial units) (m²)
Gdynia Murapol Osiedle Dynamiq (bldg 1, 2, 3, 4) Gliwice Murapol Osiedle Szafirove (bldg 1, 2) Gliwice Murapol Osiedle Szafirove (bldg 6, 7) Kraków Murapol GreenCity Kraków Murapol Mateczniq III (bldg 4) 38	11,521
Gliwice Murapol Osiedle Szafirove (bldg 1, 2) 180 Gliwice Murapol Osiedle Szafirove (bldg 6, 7) 188 Kraków Murapol GreenCity 249 Kraków Murapol Matecznią III (bldg 4) 38	11,332
Gliwice Murapol Osiedle Szafirove (bldg 6, 7) 188 Kraków Murapol GreenCity 249 Kraków Murapol Matecznią III (bldg 4) 38	10,409
Kraków Murapol GreenCity 249 Kraków Murapol Mateczniq III (bldg 4) 38	8,785
Kraków Murapol Matecznią III (bldg 4) 38	9,936
	11,602
Kraków Lipska (bldg 1, 2) [PRS] 249	1,792
	7,185
Kraków Okulickiego (bldg 1) [PRS] 444	13,275
Kraków Murapol Prado (bldg 1, 2) 222	10,524
Kraków Murapol Prado (bldg 5) 76	3,276
Katowice Murapol Corfa (bldg 1, 2) 197	9,104



Location	Project	No. of residential and commercial units	UFA (residential and commercial units) (m²)
Lublin	Murapol Primo III (bldg 1, 2)	332	15,091
Łódź	Murapol Agosto (bldg 1, 2, 3)	442	20,292
Łódź	Murapol Osiedle Faktoria (bldg 1, 2)	269	9,868
Łódź	Murapol Ergo (bldg 1)	180	7,632
Łódź	Murapol Forum (bldg 1, 2)	514	21,809
Łódź	Murapol Osiedle Filo (bldg 1)	143	6,376
Łódź	Murapol Osiedle Filo II (bldg. 2)	217	9,786
Poznań	Murapol Havelia (bldg. 1, 2)	326	14,409
Poznań	Murapol Osiedle Verde III (bldg 3)	243	11,308
Sosnowiec	Murapol Apartamenty Na Wzgórzu IV (bldg 4, 5)	305	14,707
Toruń	Murapol Novo (bldg 1)	238	11,008
Toruń	Murapol Helio (bldg 2, 3)	134	6,223



Location	Project	No. of residential and commercial units	UFA (residential and commercial units) (m²)
Warszawa	Murapol Urcity (bldg 1, 2)	216	10,598
Warszawa	Murapol Urcity II (bldg 3, 4)	194	9,480
Wrocław	Murapol Motivo (bldg 1)	319	11,605
Wrocław	Murapol Osiedle Ferrovia (bldg 1–12)	24	2,244
Wrocław	Murapol Osiedle Ferrovia II (bldg 13–21)	18	1,622
Wrocław	Murapol Osiedle Ferrovia III (bldg 22–30)	18	1,622
Wrocław	Murapol Osiedle Ferrovia IV (bldg 31–42)	24	2,141
Wrocław	Murapol Osiedle Ferrovia V (bldg 43–48)	12	1,109
Total		8,630	360,987

Projects in the pipeline



• As of 30 June 2025, in the Murapol Group's landbank there was a portfolio of pipeline projects including about 13,300 units with a combined usable floor area of c. 563,300 m², ensuring the continuity of its business for several years to come

Location	Planned UFA (m²)	Planned no. of units	Location	Planned UFA (m²)	Planned no. of units
Bielsko-Biała	9,783	240	Łódź	80,214	1,901
Bydgoszcz	31,098	768	Poznań	75,282	1,732
Częstochowa	17,413	380	Siewierz	16,576	352
Gdańsk	12,691	414	Toruń	8,244	167
Gliwice	26,482	572	Tychy	28,969	617
Katowice	34,081	828	Warszawa	168,067	4,071
Kielce	16,748	364	Wrocław	10,944	283
Kraków	5,919	123	Total	563,271	13,288
Lublin	20,760	476			

Projects introduced for sale in 1H 2025



• In 1H 2025 Murapol added 1,126 new units to its product line

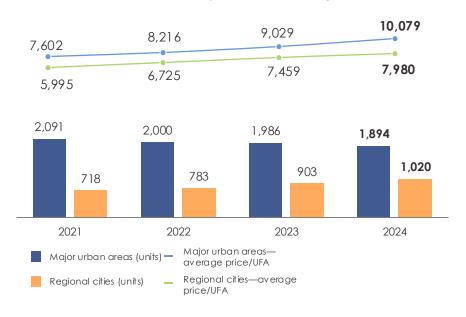
Location	Units introduced in 1Q 2025	Units introduced in 2Q 2025	Units introduced in 3Q 2025	Units introduced in 4Q 2025
Bielsko-Biała	-			
Bydgoszcz	-			
Gdańsk	-			
Gdynia	-			
Gliwice	-			
Katowice	-			
Kraków	-	81		
Lublin	-			
Łódź	397			
Poznań	-			
Sosnowiec	-			
Toruń	238			
Warszawa	410			
Wrocław	-			
Total	1,045	81		

Similar, satisfactory margins in large urban areas and in regional cities

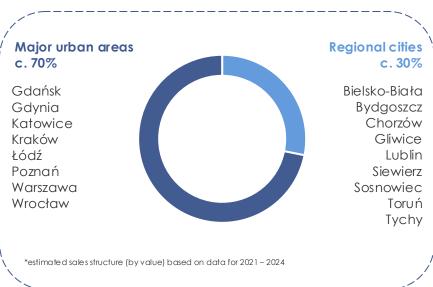


- Similar percentage increase in average transaction prices in 2021–2024 in major urban areas (+33%) and regional cities (+33%)
- Similar, satisfactory margins in major urban areas and in regional cities—in 2023–2024 the 1st margin did not differ by more than 2pp

Sales breakdown between major urban areas and regional cities



Sales structure*



What sets us apart?



- Proven stable sales results despite challenging macroeconomic conditions
 - **Leading market position** with highly supportive fundamentals
- Unique and vertically integrated business model—high cashflow, low engagement of equity, optimal margins
- 4 High level of geographical diversification of projects and a large active landbank
- 5 Product offering focused on the broadest group of customers, in the most absorptive market segment
- 6 Proven ability to renew the **landbank** at a higher pace than presale levels, as a foundation for further growth
- 7 Cooperation with a leading investor in the complementary private rented sector (PRS) in the design & build formula

Unique, resilient business model



Integrated business model

Land acquisition

- Effective land acquisition model
- Payment of a large portion of the price deferred until a building permit is obtained

Design & planning

- In-house architectural and engineering studio
- Standardized buildings allow for lowering costs while maintaining optimal quality
- Plug & Play business model facilitates scaling: expansion in existing and new locations

Construction

- Team responsible for general contracting
- Standardized process divided into 94 tasks
- In-house budgeting team
- In-house materials supplier

Marketing & sales

- Network of 25 sales offices, enabling 55% of commercialization of projects through the group's own distribution channels
- Extensive, widespread external network

Building Information Modelling

BIM technology enables preparation of a precise bill of quantities, helping prevent conceptual mistakes, and defining the precise scope of work and materials needed

HVAC

Sanitary systems

Architecture

Electrical system



Unit 94

System of **94 standardized universal tasks** for every project, translating into precise planning, efficient budgeting and selection of subcontractors

In-house systems – a key element of operating procedures



Use of BIM and Unit94 enables standardization and efficiency of processes for project design, budgeting, and selection of subcontractors

The BIM and Unit94 technologies, used by Murapol and not by other developers, allow for high level of cost controls

Building Information Modelling

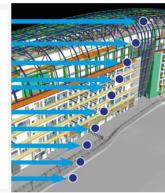
BIM technology enables preparation of a precise bill of quantities, helping prevent conceptual mistakes, and defining the precise scope of work and materials needed

HVAC Sanitary systems Architecture Electrical system

Unit 94

System of **94** standardized universal tasks for every project, translating into precise planning, efficient budgeting and selection of subcontractors

Roof
HVAC
Windows
Electrical system
Façade
Machine plaster
Ceilings
Cold shell
Zero state



source: Company

Profit and loss statement



PLN '000	30.06.2025	30.06.2024	Change
Sales revenue	529,396	584,092	-9.4%
Revenue from sales to retail customers	436,681	515,353	-15.3%
Revenue from sales to PRS	92,715	68,739	+34.9%
Gross profit on sales	176,390	177,868	-0.8%
Gross margin on sales	33.3%	30.5%	+2.8 p.p.
EBIT	118,889	123,830	-4.0%
EBIT margin	22.5%	21.2%	+1.3 p.p.
Net profit	96,857	102,306	-5.3%
Net profit margin	18.3%	17.5%	+0.8 p.p.

Balance sheet



Assets	30.06.2025	31.12.2024
Non-current assets	100,766	81,996
Current assets	2,271,585	2,078,689
Total assets	2,372,351	2,160,685

Liabilities	30.06.2025	31.12.2024
Equity attributable to shareholders of the parent company	620,840	603,399
Non-controlling interest	-	-
Total shareholders' equity	620,840	603,399
Long-term liabilities	308,222	632,343
Short-term liabilities	1,443,289	924,943
Total liabilities	1,751,511	1,557,286
Shareholders' equity and liabilities	2,372,351	2,160,685

Shareholders

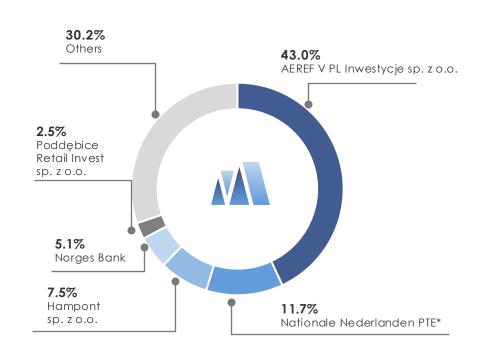


Shareholder	No. of shares	Capital
AEREF V PL Inwestycje sp. z o.o.	17,560,000	43.0%
Nationale Nederlanden PTE*	4,757,113	11.7%
Hampont sp. z o.o.	3,060,000	7.5%
Norges Bank	2,079,842	5.1%
Poddębice Retail Invest sp. z o.o.	1,020,000	2.5%
Others	12,323,045	30.2%
Total	40,800,000	100.0%



Shares listed on the Warsaw Stock Exchange since 15 December 2023

Indices: WIG, sWIG80, WIG140, WIG-nieruchomości, sWIG80TR, WIG-Poland, GPWB-CENTR, CEEplus



^{*} shareholdings of Nationale-Nederlanden Powszechne Towarzystwo Emerytalne S.A. stated in accordance with notice dated 27 May 2025 and include shares held by Nationale-Nederlanden Otwarty Fundusz Emerytalny

Organizational culture and corporate governance



Solid governance structure aimed at effective and sustainable growth in value

Supportive shareholders and independent decision-making

 Experienced stakeholders with competences required for achieving strategic goals

Knowledge, experience, unique know-how

- Integrated and motivated team of topnotch specialists in the industry
- Inclusive workplace

Compliance with Best Practice for WSE-listed Companies

Up-to-date Code of Conduct

- Internal policies addressing conflicts of interest
- · Appointment of ethics czar



Experienced supervisory board

- Highly experienced Supervisory Board with independent members ensuring protection of the interests of minority investors
- Appointment of audit committee and investment committee
- Rules implemented for addressing potential conflicts of interest

Effective and sustainable management structure

- Experienced Management Board
- Broad competences in real estate, law, finance, transactions and the capital markets
- Women hold nearly 50% of management posts

Main operating principles

Transparency of operations

Quality communication with investors

Protection of shareholders' right

Ambitious plans of the ESG strategy



Pillars of the ESG strategy

- Sustainable modern construction
- Responsible strategic partners
- · Balanced working environment
- Responsible organization

Reporting standards

 Achievement of readiness for reporting in compliance with the CSRD directive and selected ESRS reporting standards by the regulatory deadlines

Active participant in ESG forums

 Participating in public discourse on ESG in the real estate industry and in debates dedicated to sustainable construction issues

Advanced preparations

- Murapol has already developed strategic ESG analyses, including regulatory readiness, dual materiality analysis, climate, social and governance risks and opportunities
- Requirements and qualification for the Taxonomy have been analysed
- The Group has calculated its carbon footprint in scope 1, 2 and 3

Best Quality Employer, "Dobry Pracodawca" awards

 The group's actions for employees have been recognized and have received numerous awards



Legal disclaimer

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