

MAREK OBUCHOWICZ

WORK EXPERIENCE

Griffin Capital Partners

June 2014 - Present

Senior Associate/VP/SVP/Partner/Senior Partner/Co-Managing Partner

Griffin Capital Partners is the largest privately-owned investment and asset manager in private equity and real estate in CEE, Germany and other selected countries in the EU. The gross asset value of Griffin-managed investments twenty eight different platforms exceeds EUR 11 billion with a total invested equity of over EUR 8 billion.

Co-responsible for the company's real-estate investments, with a particular focus on living sector (Build-to-Rent residential, residential for sale and Student Housing assets).

Selected transactions and platform experience:

- Led the growth and operational oversight of **Student Depot** (www.studentdepot.pl), the largest student housing business in Poland, scaling the business from 1 asset to more than 4,000 beds in operations. Managed the exit process on behalf of the initial majority investor (Oaktree) and helped secure Kajima Europe as the new majority investor
- Established StudentSpace (www.studentspace.pl) together with Signal Capital, including securing the first five projects, recruiting and supervising the management team, and overseeing the company's operations.
- Established, scaled and supervised **LifeSpot** (www.lifespot.pl), a leading Polish build-to-rent platform with ca. 3,300 apartments in operation and further +3,000 units under construction or in pre-development
- Identified and completed two corporate acquisitions that have kick-started the growth of the company's self-storage platform **Stokado** (www.stokado.pl)

Core responsibilities include:

- Identification and execution of investment opportunities
- Arranging and securing financing
- Direct cooperation with the company's investors, including PIMCO, ARES, Oakree Capital Management, Redefine and Kajima
- Recruitment of management teams for portfolio businesses
- Recruitment and co-management of a team of 20 seasoned investment professionals

PwC – Corporate Finance (Debt & Capital Advisory team)

June 2013 – June 2014

Senior Associate

Kulczyk Investments Group

April 2012 – May 2013

Intern/Analyst/Associate

The Royal Bank of Scotland (RBS), London

June 2007 – August 2007

Summer intern - UK Corporate Banking - Credit/ Risk

EDUCATION

London School of Economics and Political Science (LSE)

October 2008 – September 2009

MSc Decision Sciences

Final result: Graduated with Merit

University of London, Queen Mary

September 2005 – June 2008

BSc Business Management (Core courses: Finance/Economics)

Final result: First Class Honours

LANGUAGES AND IT SKILLS

Polish – Native

English – Proficient

German – Intermediate